Publishing House Size Analysis

1 Short characterization:

The target group of **Gefahr/gut** includes hazardous-material commissioners, commissioned persons and businessmen in transport companies of long-distance and goods transport, in company traffic firms of the chemical-pharmaceutical and mineral industry, of chemistry wholesalers, and of the manufacturing industry. The topics are close to every-day life and include all areas relevant for hazardous materials, from production to disposal, in particular the transport of hazardous material. With up-to-date examples, "Gefahr/gut" illustrates and facilitates the implementation of legal regulations and decrees within the company.

2 Frequency of publication: monthly

3 Year of publication: 18th year 2010

4 Web-address (URL): www.gefahrgut-online.de

5 Memberships:

6 Medium:

7 Publisher:

8 Publishing house: Verlag Heinrich Vogel

Springer Fachmedien München GmbH
Postal address: P. O. Box 80 20 20, 81620 Munich, Germany
House address: Aschauer Str. 30, 81549 Munich, Germany

 Phone:
 +49-89/20 30 43-0

 Fax:
 +49-89/20 30 43-23 98

 Internet:
 www.verlag-heinrich-vogel.de

 E-mail:
 anzeigen-vhv@springer.com

9 Editorial department:

Editor in chief: Birgit Bauer

birgit.bauer@springer.com

10 Advertising office:

General advertising director:

Advertising director:

Matthias Pioro

11 Distribution director: Jutta Rethmann

Phone:01 80/5 00 92 91 (€ 0.14/min., from the german

landline/mobile radio deviant)

E-mail: vertriebsservice@springer.com

12 Subscription cost:

Annual subscription rate

Inland: € 136.90 incl. packing/postage and 7% VAT Foreign Countries: € 145.30 incl. packing/postage and 7% VAT

Single copy: € 11.50 incl. 7% VAT plus € 1.20 packing/postage

13 ISSN-No: 0944-6117

2008 = 12 editions

Magazine format:	210 mm (w), 279 mm (h)
Total size:	859 pages = 100.0 %
Editorial section:	641 pages = 74.6 %
Advertising section:	218 pages = 25.4 %
of them are	
Classified ads:	14 pages = 6.4 %
Bound insert:	- pages = 0.0%
One's own ads:	45 pages = 20.6 %
Supplements (Loose-leaf inserts):	7 pieces

15 Content analysis: Not surveyed



16 Circulation control:



17 Analysis of circulation:

Average circulation within one year (from July 1st 2008 until June 30th 2009)

Printed copies:	6,204		
Total circulation	5,814	therefrom abroad:	228
Total net paid circulation: - subscribed copies - Sale by retail - Other sale	2,419 2,226 - 194	therefrom abroad: therefrom copies for member	108 ers -
Free copies:	3,395		
Remainer, file and checking copies	390		

18 Geographical circulation analysis:

Economic area	Quote of real circulationed press run			
	%	copies		
Inland	96.1	5,586		
Foreign Country	3.9	228		
Total circulation	100.0	5,814		

18.2 Structure of home circulation according to 'Nielsen'-geographical sectors

	copies
Nielsen geographical sector 1	961
Nielsen geographical sector 2	1,185
Nielsen geographical sector 3a	836
Nielsen geographical sector 3b	889
Nielsen geographical sector 4	1,133
Nielsen geographical sector 5	91
Nielsen geographical sector 6	255
Nielsen geographical sector 7	236
Total circulation inland	5,586

Subjects and Dates

Issue	Publication Date	Closing Date Copy date (CD) Printing material (PM)	Packaging	Logistics/Transport	Education and practise	Fairs/Congresses
January 1	Dec 28, 2009	CD: Nov 24, 2009 PM: Dec 4, 2009	 High-grade steel packaging Barrel handling 	Tank cleaning (Europe) Special: booklet + tank cleaning map Inland water navigation	Hazardous cargo on the web Trainings and seminars for occupational safety	
2 Lebruary	Jan 29, 2010	CD: Dec 17, 2009 PM: Jan 7, 2010	Barrels Combination packaging	 Carriers: Best Behaviour Hazardous cargo by railway Radioactive Substances (Class 7) 	"Train the Trainer" Head protection	easyFairs Logistik und Service Austria, Wels (Austria), 03 – 04 Feb 2010 easyFairs Verpackung, Wels (Austria), 03 – 04 Feb 2010 easyFairs Verpackung, Hamburg, 10 – 11 Feb 2010
March	Feb 26, 2010	CD: Jan 22, 2010 PM: Feb 2, 2010	 IBC Pressure gas packaging	Special: Load restraints Air cargo	Hazardous cargo software vs web solutions	LogiMAT2010, Stuttgart, 02 – 04 March 2010 CeBIT, Hanover 02 – 06 March 2010 IHM, Munich, 03 – 07 March 2010 Energiesparmesse, Wels (Austria), 05 – 07 March 2010 Fachtagung Industrielle Reinigung, Munich, 11 – 12 March 2010
4 April	Mar 26, 2010	CD: Feb 23, 2010 PM: Mar 4, 2010	Tank container (manufacturer + hirer)	Sea harbour logisticsDisposalCarriers	Hazardous cargo education and training Foot protection	Aero, Friedrichshafen, 08 – 11 April 2010 Hanover Trade Fair, Hanover, 19 – 23 April 2010 Bauma, Munich, 19 – 25 April 2010 See-Hafen-Kongress, Hamburg, 29 – 30 April 2010
May	Apr 30, 2010	CD: Mar 26, 2010 PM: Apr 8, 2010	• FIBC • RFID	CEP-service provider (courier, express, parcel) Multimodal transport	Safety lockers Hand protection	20. Münchner Gefahrguttage, Munich, 10 – 12 May 2010 Rapid.Tech, Erfurt, 18 – 19 May 2010 easyFairs Verpackung West, Dortmund, 19 – 20 May 2010
6	May 28, 2010	CD: Apr 23, 2010 PM: May 4, 2010	 Corrugated board Combination packaging Catch basins 	Special: Depots for tank containers Fork lifts REACH-Stacker	Education media	Automatica, Munich, 08 –11 June 2010 SMT/Hybrid/Packaging, Nuremberg, 08 – 10 June 2010 12. Gefahrguttag Schweiz, Basel (Switzerland), 09 June 2010 easyFairs Fertigung&Instandhaltung, Wels (Austria),23 – 24 June 2010

Subjects and Dates

Issue	Publication Date	Closing Date Copy date (CD) Printing material (PM)	Packaging	Logistics/Transport	Education and practise	Fairs/Congresses
7 Alni	Jun 25, 2010	Company portraits: CD: May 4, 2010 PM: May 14, 2010 Advertisements: CD: May 21, 2010 PM: June 4, 2010			Who Is Who lirectory for the hazardous cargo in ilingual issue (german, english) -	ndustry
August 8	Jul 30, 2010	CD: June 29, 2010 PM: July 9, 2010	Reconditioning (map + overview) Special : Packaging	Air cargoHarbour logistics	Environment protectionProtection suits	
September	Aug 27, 2010	CD: Jul 27, 2010 PM: Aug 5, 2010	• FIBC • Bags	 Preview IAA Hanover Disposal Inland water navigation 	Load restraints	IFAT, Munich, 13 – 17 Sep 2010 easyFairs Logistik, Bern (Switzerland), 16 – 17 Sep 2010 InnoTrans, Berlin, 21 – 24 Sep 2010 IAA Nutzfahrzeuge 2010, Hanover, 23 - 30. Sep 2010 FachPack/PrintPack/LogIntern, Nuremberg, 28 – 30 Sep 2010 expo PetroTrans, Kassel, 30 Sep – 02 Oct 2010
October 10	Sep 24, 2010	CD: Aug 24, 2010 PM: Sep 2, 2010	Thin sheet packagingBarrels	 Hazardous cargo carriers Telematics General cargo logistics 	Refrigerated Transport	Arbeitsschutz aktuell, Leipzig, 19 – 21 Oct 2010 Deutscher Logistik-Kongress, Berlin, 20 – 22 Oct 2010 EuroBlech, Hanover, 26 – 30 Oct 2010
November 11	Oct 29, 2010	CD: Sep 28, 2010 PM: Oct 7, 2010	Barrel handling Tank container	Special: Storage provider map Storage/Handling	Fire simulation	ArbeitsSicherheit Schweiz, Basel (Switzerland), 10 – 11 Nov 2010 Swisstech, Basel (Switzerland), 16 – 19 Nov 2010 26. Münchner-Gefahrstofftage, Munich, 24 – 26 Nov 2010 (21. Internationale Binnenschifffahrts-Gefahrgut-Tage - Netherlands – estimated Nov 2010)
12 O	Nov 26, 2010	CD: Oct 25, 2010 PM: Nov 4, 2010	IBC Corrugated board	Special: Tank cleaning booklet + map (Europe)	Software for occupational safety	
January 1/11	Dec 27, 2010	CD: Nov 23, 2010 PM: Dec 3, 2010	 Buckets Tins Large packaging means	• RFID	Hazardous cargo trainings and seminars	

Gefahr/gut



Media-Information 2010

Advertisement rate card no 18 Page 1

Current prices from Oct 1, 2009

1 Circulation:

Printed copies: 6,204
Total circulation in annual average 5,814
(according to AMF schema 2, number 17)

2 Magazine size

Size:

210 mm x 279 mm trimmed 213 mm x 285 mm untrimmed

Type area:

185 mm wide, 250 mm high Number of columns:4 columns, 43 mm

3 Printing and binding procedures, artwork:

Offset print, saddle stitching, 175 line screen. Artwork to be delivered in digital form. When delivering digital artwork, please note the information on our data ticket. (see Data Ticket tab or as an attachment to the order confirmation). The creation of artwork will be invoiced.

4 Publication:

Frequency of publication: monthly

Publications dates, closings dates and dates for submission: see timetable "Subjects and Dates"

5 Publishing house: Verlag Heinrich Vogel

Springer Fachmedien München GmbH

House address: Aschauer Str. 30, 81549 Munich
Postal address: P. O. Box 80 20 20, 81620 Munich

Advertising department:

Melanie Heinrich

Phone: +49-89 / 20 30 43 - 21 23 Fax: +49-89 / 20 30 43 - 23 98 E-mail: anzeigen-vhv@springer.com

6 Payment terms:

direct debit
 within 10 days
 3% prompt payment discount
 2% prompt payment discount

- within 30 days

from date of invoice net

VAT no. DE 152942001

Bank accounts: HypoVereinsbank, Munich IBAN: DE02 7002 0270 1830 2092 00,

BIC: HYVEDEMMXXX

7 Ads and rates:

All prices are plus VAT.

format	columns	Width x Height mm		Basic price b/w €	Basic price 4 colours €
		type area	truncate		
2/1 page	8 col.	393 x 250	420 x 279	4,380.00	6,300.00
1/1 page	4 col.	185 x 250	210 x 279	2,190.00	3,150.00
2/3 page	4 col.	185 x 170	210 x 192	1,620.00	2,360.00
1/2 page	2 col.	90 x 250	102 x 279		
	4 col.	185 x 125	210 x 140	1,270.00	1,790.00
1/3 page	1 col.	60 x 250	72 x 279		
	4 col.	185 x 85	210 x 98	890.00	1,230.00
1/4 page	1 col.	43 x 250	57 x 279		
	2 col.	90 x 125	105 x 148		
	4 col.	185 x 65	210 x 82	710.00	950.00
1/8 page	1 col.	43 x 125			
	2 col.	90 x 65			
	4 col.	185 x 33		440.00	660.00
Front cove	r page				5,000.00
2., 4. cove	r page		210 x 279		3,820.00

Gefahr/gut

Media-Information 2010

Advertisement rate card no. 18

Page 2

Current prices from Oct 1, 2009

8 Surcharges: (discount possible)

8.1 Colours

Normal colours from Euro-scale DIN 16539, charged by colour Colour adjustments reserved for technical reasons.

8.2 Preferential positions

Fixed positions 610.00 €

8.3 Ad formats

Bleeding across the gutter
Bleeding advertisement over type area
Truncated pages (1/1 only)

9 Prices for classified ads/situations wanted:

Single column millimetre rate for Commercial ads each mm (1 column, b/w) 2.27 € Situations wanted each mm (1 column, b/w) 1.65 € 11.00 € Box number fee Source of supply listing per issue, 1 column, per printed line 11.00 € (43 mm x 30 mm) with photo plus 52.00 € (43 mm x 9 mm)plus 26.00 € with ad box It can be booked for 6 or more editions. 10 percent discount when

10 Special ad forms:

on request

11 Discounts: acceptance within a year

12 editions are booked.

(Starting with appearance of the first advertisement)

Frequency discount		Quantity disc	count
3 insertions	3 %	3 pages	5 %
6 insertions	5 %	6 pages	10 %
9 insertions	10 %	9 pages	15 %
12 insertions	15 %	12 pages	20 %

All surcharges do qualify for discounts. Front pages are not qualified for discount.

12 Combinations:

13 Bound inserts:

per further 5 g

2 pages	2,190.00 €
4 pages	4,380.00 €
6 pages	6,570.00 €
8 pages	8,760.00 €

(Discount: 1 page insert = 1 full-page ad)

Please supply the bound inserts in the untrimmed format

213 wide x 285 high (folded). Two-page inserts must have a printed flap with a width of 11 cm. The price applies to inserts with a paper weight up to 170 g / sq. metre (rates for heavier papers on request)

14 Loose-leaf inserts (not discountable):

Number of inserts available on request. Inserts possible at press run of 5,000 copies. Adverts of a third party not allowed.

15 Glued-in postcards (not discountable):

Glued-in postcards/thousands

93.00€

35.00 €

Prospect/commercial sample on request, after sight of a sample. Only in combination with a full page-ad (prices see above).

16 Delivery address for the positions 13 to 15:

Stürtz GmbH, Warenannahme

Alfred-Nobel-Straße 33

D - 97080 Würzburg, Germany

Delivery notice: for "Gefahrgut" (no...)

Please send in advance 10 samples to the advertising sales department.

See www.mediacentrum.de for our terms and conditions



Special ad forms

Gatefolder

Basis price and technical details: on request

Inventory card

Base board large, 125 mm x 185 mm, 4 colours	2,020.00€
Base board small, 62 mm x 185 mm, 4 colours	1,060.00€

1,970.00€

Header incl. logo on the internet, 40 mm x 400 mm

Reconditioning card (not discountable)

Banner, 125 mm x 185 mm, at the bottom	2,020.00€
Banner, 40 mm x 400 mm, at the head	1,970.00€

Tank cleaning card (not discountable)

Banner small	1,440.00 €
Banner medium	2,450.00 €
Banner large	3,080.00€

Calender

Banner at the head or the bottom 3,180.00 €

Who Is Who for the hazardous cargo industry

The Who Is Who offers an overview of the entire hazardous cargo industry, thus providing important impulses for decisions on future purchases.

Companies have the opportunity to present themselves to international readers in **two languages**, **German and English**. Topics include all areas from training to transport, from storage establishment to packaging.

Your company portrait will appear both in the trade directory and at the online-portal www.gefahrgut-online.de

Ad prices:

 Front cover page, 4-coloured:
 4,120.00 ∈

 2., 3., 4. cover page:
 3,575.00 ∈

 Full page, 4-coloured:
 3,230.00 ∈

 Company portrait (1 page):
 875.00 ∈

 Company portrait (2 page):
 1,540.00 ∈

Company portraits don't qualify for discount.

The Who Is Who trade directory for the hazardous cargo industry belongs to the most recognized products of the Gefahr/gut-family.

Advantage for you: Increased contact chances for your advertisements.

Magazine size: 210 mm wide x 279 mm high

Publication date: June, 25, 2010

Copy date:

Company portraits: May 4, 2010 Advertisements: May 21, 2010

Printing material dates:

Company portraits: May 14, 2010 Advertisements: June 4, 2010 **Printed copies:** 10,000 copies

Printing materials:

Company portraits: Photos: 8 cm wide, 6 cm high, tif or eps,

300 dpi resolution, colour chart: CMYK

Please send us your information about the company portraits by e-mail to who-is-who@springer.com

Advertisements: Offset print, saddle stitching, 133 line screen. Artwork to be

delivered in digital form. When delivering digital artwork,

please note the information on our data ticket.

(see Data Ticket on www.mediacentrum.de or as an attachment to the order confirmation). The creation of

artwork will be invoiced.

Advertising consulter: Melanie Heinrich

Phone: +49-89 / 20 30 43-21 23 Fax: +49-89 / 20 30 43-23 98 E-mail: anzeigen-vhv@springer.com

Advertising processing: Marlies Gatz

Phone: +49-89 / 20 30 43-22 22 Fax: +49-89 / 20 30 43-21 58 E-mail: who-is-who@springer.com



Online

1 Web-Address (URL): www.gefahrgut-online.de

2 Short characterization:

Comprehensive internet offer for everyone responsible for the proper handling of hazardous materials. Here, you reach all those who deal with hazardous materials and require practical and specialized knowledge for their daily decisions. Current legal information and commented legal decisions, news and background reports. Seminar and industrial-fair agenda, classified directory, and material database.

3 Target group: Hazardous cargo agents and persons in charge of hazardous

cargo in forwarding companies.

4 Publishing house: Verlag Heinrich Vogel

Springer Fachmedien München GmbH Aschauer Str. 30, 81549 Munich, Germany online-inserate-hvogel@springer.com

5 Contact person: Andrea Volz

Phone: +49 89/20 30 43 - 21 24 Fax: +49 89/20 30 43 - 23 98 E-mail: andrea.volz@springer.com

6 Access control: certified online service since August 2007

7 Numbers of hits: visits: 16,802 (September 2009) page impressions: 45,990 (September 2009)

8. Ad forms and prices:

8.1 Banner advertisements

Types of ads		Pixel size	CPM €*
1	Advertorial + Logo (GIF)	300 x 115	55.00
2	Rectangle / Video Rectangle	300 x 250	75.00
3	Expandable Rectangle (to the left side)	630 x 250	100.00
4	Expandable Rectangle (at the bottom left)	630 x 350	125.00
5	Layer Ad + Rectangle Reminder	400 x 400	150.00
6	Half Page	300 x 600	150.00
7	Expandable Half Page	630 x 600	on request
8	Road Block (two Rectangles)	300 x 250 (2x)	150.00
9	Corner Ad Large	on request	

^{*}Current prices from Oct 1, 2009; CPM = cost per thousand impressions. All prices are plus VAT.

Technical specifications banner:

• File formats: swf, gif, jpg, tag-code (redirect)

Alternatives: gif, jpgFile size: up to 80 kbFitting of the click tag

• Audio-files (they can be activated and deactivated by the user)

Target-URL

• File delivery: 5 working days before the beginning of the campaign

8.2 Newsletter advertisements

Short characterization:

Every Wednesday hazardous cargo online informs decision makers and executive staff with a current and informative newsletter.

Newsletter subscribers:

2,759 (September 2009)

Ty	oes of ads	Pixel size	CPM €*
1	Rectangle	300 x 250	199.00
2	Horizontal / Fullsizebanner or	650 x 150	199.00
	text ad plus logo/picture		

^{*}Current prices from Oct 1, 2009; CPM = cost per thousand impressions. All prices are plus VAT.

Technical specifications newsletter:

• File formats: static gif/jpg-files

• File size: up to 30 kb

 Alternative text, for all not-html-User (max. 700 characters incl. all space characters and paragraph)

• Target-URL

• File delivery: 2 working days before publication

Text advertisement:

Headline: max. 60 characters

Text: max. 500 characters incl. all blank lines and paragraphs

Logo/Picture: 130 x 80 pixel or 60 x 80 pixel



Online

9 Seminar entries:

Training entry with logo, seminar description, target group, subjects covered, contact person, fees, lecturers, direct link to booking form, and more.

Pricing example: 1 - 10 entries at 59.00 \in each

11 - 20 entries at 54.00 € each over 20 entries at 49.00 € each

10 eShop:

Product advertising with link; advert box 300 x 115 px

Pricing example: 199.00 € per month
- when booking 12 months: 15 % discount
- when booking more than 4 boxes: 10 % discount

11 Job market

Job advertisement

Pricing example 1:	Pricing example 2:	Pricing example 3:
Advert on corporate portal	• Advert on corporate portal and "JobWare"	 Printed job advert => At an additional charge of 200 €, this will be included in our corporate online portal
• 495.00 €	• 995.00 €	
• Duration: 4 weeks	• Duration: 4 weeks	

12 Industry guide

The portal of "Gefahrgut" offers a variegated portfolio of industry overviews and product catalogues.

- Virtual business cards with logo, link and company's USP
- Extended company portrait with lifestyle pictures and included video
- Illustration and linking of entire distribution chain within the individual industry and product indexes (industry, distribution partners, products)
- All products can be booked as a print and online combination

Minimum entry: Business card at only 29.00 € per month

Further options can be booked in addition

For more information visit www.mediacentrum.de.



19 Industrial sectors/branches of industry/types of business

Branch/section	Recipients groups	Quota of total circulation	
(approx.)	According to classification of the industry branches of the Federal Statistical Office	%	Projection
61.1, 60.24.5,	Rail traffic, subject to authorisation of long-distance transports on the road (without move	37	2,070
63.1, 63.4, 62, 64.12	transports), freight handling and warehousing, freight carriers, other transportation brokers, air cargo, private postal and courier services		
24, 24.4	Manufacturing of chemical and pharmaceutical products	14	780
37, 90	Recycling, sewage and waste disposal, other disposal	9	500
74.14.1, 74.3, 80.4, 80.41	Consulting, technical, physical and chemical examination, adult education and other education, driving schools	7	390
75.1, 91.1	Public administration, Trade and employers associations, professional organisations	6	340
60.24.5,	Subject to authorisation of local traffic(without move transports)	5	280
51.12.1, 23.20.0			220
29, DM			170
51.12.3, 51.3	1.12.3, 51.3 Procurement of trade with technical chemicals, raw drugs, caoutchouc, plastics and fertilisers, wholesaling of foods, drinks and tobaccos		110
74.87.2	Adjusters	2	110
21.21.0, 25.22.0, 74.82	Manufacturing of corrugated papers and pasteboards, packing materials of paper, carton and pasteboard, manufacturing of plastic packing materials, industry of bottling and packing	2	110
	Other	9	500
	Rounding difference		+ 6
	Total circulation inland	100	5,586
	Foreign countries (unlevied)		228
	Total circulation inland and foreign countries		5,814

Data Ticket



Status quo: September 2009

Transfer of digital data

If you send your advert via E-mail, to our FTP server or on a data medium, it is vital you include this information:

Sender/Compa	ny:					
Contact:						
Phone:		_Fax:				
Ad Informatio	on for the fol	lowing public	ations:			
☐ BFA	☐ FS	☐ GG	□ OR	☐ TAXI	☐ TR	□ VR
☐ Others						
Issue:				Heading:		
Ad format:				Colour:		
File name:			_ Application:		Version	
Operating system: Apple MacIntosh		☐ Windows	PC			
Data transfer v	ia □ FTP		☐ e-mail	☐ Data	a medium by mail	
Proof		☐ content bi	nding d	elivered by mail		

Creation of data

- Please provide only printable PDF X3-files in the size of the ad format (without white borders)
- Ads to be bled off (run off the edge of the trimmed page) must have a trim of 3 mm on the relevant edges.
- •Please create coloured illustrations in CMYK mode or convert Data in CMYK.
- The maximum colour application shall not exceed 320%.

Transfer of data

- Please use WinZip (.ZIP) or Stuffit (.SIT) to reduce the file size for the transfer.
- Name the zip-folder, starting with the magazine name followed by the issue and the customer name (magazine_issue_customer_motif.zip).

Support concerning

- PDF X3-preparation
- Distiller-Joboptions
- Pitstop Settings etc.

obtainable at http://www.stuertz.de/data/suw/pdf/PDF-Datenanlieferung_Allgemein.pdf or if required under the stated contact address.

Connections

FTP: ftp.stuertz.de (Login: gecont, Passwort:dE41yG)

E-mail: gecont@stuertz.de Fax: +49-931/385-11332

Contact

Stürtz GmbH Journals & magazines Alfred-Nobel-Str. 33 97080 Würzburg, Germany

Tel.: +49-9 31/3 85-332



Please contact us for further information

- Department Head Commercial Transport & Special Business
- Advertising Sales Manager
- Key Account Manager Online
- Advertising Administration

Verlag Heinrich Vogel • Springer Fachmedien München GmbH Aschauer Straße 30 • 81549 Munich phone: +49-89 / 20 30 43-22 24 • fax +49-89 / 20 30 43-23 98 anzeigen-vhv@springer.com • www.gefahrgut-online.de

Matthias Pioro

matthias.pioro@springer.com

phone: +49-89/20 30 43 – 11 22 fax: **+49-89/20 30 43 – 24 77**

Melanie Heinrich

melanie.heinrich@springer.com

phone: +49-89/20 30 43 - 21 23 fax: +49-89/20 30 43 - 23 98

Andrea Volz

andrea.volz@springer.com

phone: +49-89/20 30 43 – 21 24 fax: +49-89/20 30 43 – 23 98

Marlies Gatz

marlies.gatz@springer.com

phone: +49-89/20 30 43 – 22 22 fax: +49-89/20 30 43 – 21 58