

Editorial Board Publishing House Size Analysis

1 Short characterization: TRUCKER – the magazine for long-distance truck drivers. For 28 years, TRUCKER has been the specialized magazine for truck drivers. Month after month, new trucks and technologies are introduced and compared. Driving reports, service topics and exciting everyday reports complete the picture. The readers are primarily professional truck drivers covering long distances, as well as self-driving hauliers.

2 Frequency of publication: monthly

3 Year of publication: 29th year 2008

4 Web-address (URL): www.trucker.de

5 Memberships: -

6 Medium: -

7 Publisher:

8 Editorial Board: Springer Transport Media GmbH

Postal address: P. O. Box 80 20 20, 81620 Munich, Germany House address: Neumarkter Str. 18, 81673 Munich, Germany

Phone: +49-89 / 43 72-0 Fax: +49-89 / 43 72-23 98 Internet: www.trucker.de

E-mail: anzeigen-vhv@springer.com

9 Editorial department:

Editor in chief: Johann Reichel

trucker@springer.com

10 Advertising office:

General Advertisement Director: Michaela Lenz Advertising director: Thomas Merz

> thomas.merz@springer.co Tel: +49-89-4372-21 36

11 Distribution director: Jutta Rethmann

Phone:01 80/5 26 26 18 (0.14 €/min. from the German landline/mobile radio deviant)

E-mail: vertriebsservice@springer.com

12 Subscription cost:

Annual subscription rate

Inland: 38.40 €, free delivery, incl. 7% VAT

Foreign Countries: 44.40 € plus 6.00 packing/postage, incl. 7% VAT Single copy: 3.50 € plus 1.90 packing/postage, incl. 7% VAT

13 ISSN-No: 0946-3216

14 Scope analysis: 2006 = 12 editions

Magazine format: 230 mm (wide), 300 mm (high)

Total size:1,488 pages = 100.0 %Editorial section:1,169 pages = 78.5 %Advertising section:319 pages = 21.5 %

of them are

Classified advertisements: 79 pages = 24.8 %Bound insert: 0 pages = 0.0 %One's own advertisements: 115 pages = 36.1 %

Supplements (Loose-leaf inserts): 5 pieces

15 Content analysis:



16 Circulation control:



17 Analysis of circulation:

Average circulation within one year (from July 1st 2006 until June 30th 2007)

Printed copies:	95,529	
Total circulation therefrom abroad:	54,738 6,621	
Total net paid circulation: therefrom abroad:	51,813 6,464	
Subscribed copies therefrom copies for members	11,309	
Sale by retail Other sale	5,052	

18 Geographical circulation analysis:

Economic area	Quote of r %	eal circulationed press run copies	
Inland Foreign Country	87.9 12.1	48,117 6,621	
Total circulation	100.0	54,738	





$\begin{array}{c} \text{Media-} \\ \text{Information} \\ 2008 \end{array}$

Issue	Publication Date	Closing Dates Ads	Closing Dates Printing material	Themes	Trade fairs
2	Jan 8, 2008	Dec 3, 2007	Dec 5, 2007	Survey: Novelties 2008 market survey CB-Funk	
3	Feb 5, 2008	Jan 8, 2008	Jan 10, 2008	Van-Test; Reportage Rally Dakar Overview Truck washer plants	
4	Mar 4, 2008	Feb 1, 2008	Feb 6, 2008	Arctic-Truck-Test Start serial "So I start my own business" (6 parties) TRUCKER chooses the Super truck (6 parties)	CeBIT, Hanover, Mar 4 to 9, 2008
5	Apr 8, 2008	Mar 7, 2008	Mar 10, 2008	Arctic-Van-Test Serial "So I start my own business" (2nd part) Truck interior and equipment	
6	May 13, 2008	Apr 11, 2008	Apr 14, 2008	Euro Truck Test Serial "So I start my own business" " (3th part) Overview Truck washer plants	
7	Jun 10 2008	May 9, 2008	May 13, 2008	Trailer-Novelties in comparison and market overview. Serial "So I start my own business" (4th part)	
8	Jul 8, 2008	Jun 9, 2008	Jun 11, 2008	Preview Nürburgring Special topic: Correct fit in the truck " Serial ,, So I start my own business" (5th part)	Truck Grand Prix , Nürburgring, July 11 to 13, 2008

9	Aug 12, 2008	Jul 14, 2008	Jul 16, 2008	Nürburgring Special Special topic: multimedia into the truck (TV, DVD, Internet etc.)" Serial "So I start my own business" (6th part)	
10	Sep 9, 2008	Aug 8, 2008	Aug 12, 2008	Tires & Wheels Overview of tank credit cards	Automechnika, Frankfurt / Main, September 16 to October 21, 2008 IAA Commercial vehicles, Hannover, September 25 to October 10, 2008
11	Oct 14, 2008	Sep 12, 2008	Sep 16, 2008	Preliminary report : IAA, all novelties Winter accessories: catenae, auxiliary heating systems, traction assistance	
12	Nov 11, 2008	Oct 13, 2008	Oct 15, 2008	Euro-Truck-Test Comprehesnsive IAA Fair report Equipment and Trends of Automechanika	
01/09	Dec 9, 2008	Nov 10, 2008	Nov 12, 2008	Truck/Van of the Year Truck exterior equipment and accessories	
02/09	Jan 13, 2009	Dec 3, 2008	Dec 5, 2009	Novelties 2009 Test Truck-breakdown service	



Advertisement rate card

No. 25

Current prices from Oct 1, 2007





1 Circulation:

Printed copies: 95,529 copies Total circulation in annual average 54,738 copies

2 Magazine size: 230 x 300 mm

235 x 310 mm untrimmed

Type area: 200 mm wide, 268 mm high

4 columns, 47 mm

3 Printing process, artworks:

Offset printing, wire-stitching. Positive films (inverted) up to 133-line screen will be redigitised. For lithos, fair drafting, opaque copies, or slides, we will charge the reproduction costs.

7 Ads and rates:

All prices are plus VAT

4 Publication:

Frequenzy of publication: monthly

Publications dates, closings dates and dates for submission:

see timetable "Subjects and Dates"

5 Editorial Board: Springer Transport Media GmbH House address: Neumarkter Str. 18, 81673 Munich Postal address: P. O. Box 80 20 20, 81620 Munich

Advertising sales Jürgen Kathke

department: Phone: +49-89 / 43 72-29 27

Fax: +49-89 / 43 72-23 98

E-mail: juergen.kathke@springer.com

6 Payment terms:

- direct debit
 - within 10 days
 3% prompt payment discount
 2% prompt payment discount

- within 30 days

from date of invoice net

VAT no. DE 152942001

Bank accounts:

Calenders

HypoVereinsbank, Munich

IBAN: DE02 7002 0270 1830 2092 00,

BIC: HYVEDEMMXXX

2/1 page:	W 430 x H 268
2/1 page truncate:*	W 460 x H 300
Basic rate b/w and 2-coloured	10,340.00 €
3- and 4-coloured	17,840.00 €
1/1 page:	W 200 x H 268
1/1 page truncate:*	W 230 x H 300
Basic rate b/w and 2-coloured	5,090.00 €
3- and 4-coloured	8,790.00 €
1/2 page (upright):	W 98 x H 268
1/2 page truncate:*	W 113 x H 300
1/2 page (landscape):	W 200 x H 134
1/2 page truncate:*	W 230 x H 150
Basic rate b/w and 2-coloured	2,650.00 €
3- and 4-coloured	4,430.00 €
1/3 page (upright):	W 64 x H 268
1/3 page truncate:*	W 79 x H 300
1/3 page (landscape):	W 200 x H 90
1/3 page truncate:*	W 230 x H 100
Basic rate b/w and 2-coloured	1,755.00 €
3- and 4-coloured	2,500.00 €

^{*}Truncate additional charge: = 475,-€

+ 4 mm bleed at all edges to be truncated

1/4 page (upright, 1-column): 1/4 page, 2-columns: 1/4 page (landscape):	W 47 x H 268 W 98 x H 134 W 200 x H 67
Basic rate b/w and 2-coloured	1,380.00 €
3- and 4-coloured	2,210.00 €
1/8 page (upright, 1-column): 1/8 page, 2-columns: 1/8 page (landscape):	W 47 x H 134 W 98 x H 67 W 200 x H 33
Basic rate b/w and 2-coloured	695.00 €
3- and 4-coloured	1.110.00 €
2., 3., 4. cover page	W 230 x H 300
Basic rate 3- and 4-coloured	9,440.00 €
Booklets on front page	
Themes and prices	on request
Gatefolder	on request

on request



Surcharges
Classified ads
Discounts
Loose and bound inserts

85.00€

8 Surcharges: (discount possible)	
8.1 Colours	
Normal colours from Euro-scale DIN 16539, charged by colour	-
8.2 Preferential positions	
Fixed positions	-
8.3 Ad formats	
Bleeding across the gutter	-
Bleeding advertisement over type area	-
9 Prices for classified ads:	2.72.0

Classified ads	1-column, 43 mm width, b/w	2.73 €
Classified ads	1-column, 43 mm width, coloured	5.70 €
Situations wanted	1-column, 43 mm width	1.00 €
Box number fee		10.00 €

10 Special ad forms: Trucker -Poster

Trucker poster (double sided prints, tacked in the bookiet cen	17.500 €
Format: 550 W x H 418 mm, plus 4 mm trimming	
reprints,	on request
Booklets onto the front page, topics and prices	on request
Gatefolder	on request
Annual calendar	on request
Other	on request

Trucker poster (double sided prints, tacked in the booklet center 19.500 €

11 Discounts: acceptance within a year

(Starting with publication of the first advertisement)

Frequency discount		Quantity discount		
3 insertions	3 %	3 pages	3 %	
6 insertions	5 %	6 pages	5 %	
12 insertions 10 %		9 pages	10 %	
		12 pages	12 %	
All surcharges qualify	y for discount.	15 pages	15 %	

12 Combinations:

13 Bound inserts:

2 pages	5,090.00 €
4 pages	10,180.00 €
6 pages	15,270.00 €
8 pages	20,360.00 €

(Discount: 1 page insert = 1 full-page ad)

Please supply the bound-in inserts in the untrimmed format 235 x wide x 310 high (folded). 2-page inserts must be provided with a printed rim 8 cm wide. The price applies to inserts with a paper weight up to 170 g / sq. metre (rates for heavier papers on request).

14 Loose-leaf inserts:

loose inserted, max. format: 228 mm x 295 mm

Weight of loose-leaf inserts

up to 25 g

up to 50 g

over 50 g

Price/thousand

130.00 \in 200.00 \in on request

Number of inserts available on request. Inserts possible at press run of 5,000 copies.

15 Glued-in postcards:

Glued-in postcards/thousands

Prospect/commercial sample on request, after sight of a sample. Only in combination with an full page-ad (prices see above).

Loose inserts and glued-in postcards do not qualify for discounts.

16 Delivery address for the positions 13 to 15:

On request

Delivery notice: for TRUCKER no. ...)

Please send in advance 10 samples to the advertising sales departement.



Official Program Journal

Truck Grand Prix Nürburgring 2008 July 11 to 13, 2008

Organizer: ADAC Mittelrhein

Co-Organizer: TRUCKER Fernfahrer Magazin

Neumarkter Straße 18

81664 Munich

Printed copies 20,000 copies

Printing process: Offset printing, 133-line screen

Publication date: July 11, 2008
Closing date ads: June 11, 2008
Closing date printing material: June 13, 2008

Ads and rates:

Size	Width (mm)	Height (mm)	Width (mm) truncate	Height (mm) truncate	Basic price b/w	Coloured
2/1 page	396	252	420	280	5,100.00	7,140.00
1/1 page	185	252	210	280	2,550.00	3,570.00
1/2 page, upright, 2-columns 1/2 page, landscape, 4-columns	90 185	252 126	102 210	280 140	1,430.00 1,430.00	1.840.00 1,840.00
1/4 page, upright, 1-column 1/4 page, landscape 1/4 page, 2-columns	45 185 90	252 63 126	57 210 102	280 76 139	770.00 770.00 770.00	920.00 920.00 920.00
2., 3., 4. cover page						4,080.00

Bleeding surcharge

Surcharge for fixed position

255.00



Online Ad Forms

1. Web-Adresse (URL):

www.trucker.de

2. Short charakterization:

Up-to-date contents – comprehensive interactivity. www.trucker.de is the Internet community for 600,000 professional truck drivers covering short and long distances. Here, the user finds everything pertaining to the world of commercial vehicles.

3. Numbers of hits: visits: 47.424 / month October 2007

page impressions:768,754 / month October 2007

4. Ads and rates:

Banner	Format (WxH)	Price*
	in Pixel	(per thousand)
Superbanner	728 x 90	42.00 €
Skyscraper	120 x 600 or 200 x 400	42.00 €
Combi-Package	Displaying all banners	62.00 €
(Tandem-Ad)	simultaniously:	
	- Superbanner (728 x 90)	
	- Skycraper (200 x 400)	
	- Contant-banner (440 x 40)	
Pop-Up/Under/Layer	format on request	42.00 €
Rectangle		62.00 €

5. Flexbox:

Your flexbox appears at a selected area with text and logo/picture on request

* valid from Oct, 1 2007; Prices are subject to VAT. Other formats on request.

6. Online Special ad forms:

Infolines, sponsoring, cooperations on request.

7. Data delivery:

online-inserate@springer.com

See www.mediacentrum.de for our terms and conditions.

Data Ticket



Transfer of digital data

If you send your advert via ISDN, e-mail, to our FTP server, or on a data medium, it is vital you include this information: Sender/Company: Contact: Telephone: ______ Fax: _____ ISDN: _____ **Advert Information** Issue: _____ Section: ____ Advert format: _____ Colours: _____ Operating system: ☐ Apple MacIntosh ☐ Windows PC Data transfer via \square FTP \square ISDN ☐ E-Mail ☐ Data medium by mail

Creation of data

Annotation

- Please provide only printable PDF files in the size of the advert format (without white borders) with a bleed of 3 mm on all sides
- Please do not include colour copies of adverts to be published in black & white.
- Special colours have to be defined as HKS or Pantone values.
- The maximum colour application shall not exceed 320%.

Transfer of data

- Include all files and folders to be transferred in one parent folder.
- Name the folder, starting with the magazine name.
- Use WinZip (.ZIP) or Stuffit (.SIT) to reduce the file size for the transfer.

Support too:

- PDF XC-pereparation
- Distiller-Joboptions
- Pitstop Settings etc.

obtainable under www.springer-business-media.de/anzeigendaten or if required under the stated contact address.

Contact details

FTP: ftp.stuertz.de (Login:gecont, Passwort:dE41yG)

ISDN (Leonardo): on request E-mail: gecont@stuertz.de Fax: +49-9 31/385-11332

Contact to:

Stürtz GmbH Science / Anzeigenteam Alfred-Nobel-Str. 33 97080 Würzburg

Tel.: +49-9 31/3 85-3 32

Modifications and printer's errors excepted