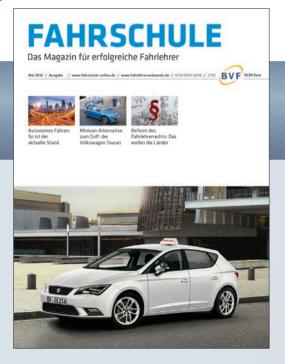
The official information medium of the Federal Union of the Federal Union of Driving Instructors' Groups



MEDIA KIT 2017

The magazine for successful driving instructors www.fahrschule-online.de



Who are the readers of "Fahrschule"?

The magazine addresses driving-school entrepreneurs, employed driving instructors, staff and managers responsible for bigger driving schools.

What distinguishes the readers of "Fahrschule"?

Through "Fahrschule", you reach the deciders in the driving schools: the entrepreneurs and the driving instructors.

What distinguishes "Fahrschule"?

As the official organ of the "Bundesvereinigung der Fahrlehrerverbände" (Federal Union of Driving Instructors' Groups), "Fahrschule" gives timely and practice-oriented information about all things relevant to driving instructors – and so since 1951.

This includes the numerous legal changes affecting the education of learner drivers, new lesson methods, economical background information as well as interesting vehicles and products for the line of business.

What more does "Fahrschule" offer?

Through the website fahrschule-online.de and the weekly newsletter, "Fahrschule" provides current news as well as reports about products and services.

A database lists all new car models and shows under which conditions they are allowed to be used for driving tests.

Every two years "Fahrschule" and the Federal Union organize the "Deutscher Fahrlehrerkongress" (German Driving Instructors' Congress) with attractive speech contributions and a big sector exhibition. The next congress will take place in 2018. In 2017, you can meet the sector at the large Professional Driver Symposium on 10. and 11. October in Gladbeck.



S. Sulka Rub

Sylke Bub Editor-in-Chief Fahrschule

Magazine Portrait Circulation and Distribution Analysis

Frequency of publication: monthly

Year of publication: 68th year 2017

Web address (URL): www.fahrschule-online.de

ISSN: 0014-6838

Subscription cost: Annual subscription

Inland: € 102.90 incl. packing/postage plus statutory VAT

European countries: € 114.90 incl. packing/postage plus statutory VAT
Single copy: € 10.90 incl. packing/postage plus statutory VAT

Publishing house: Verlag Heinrich Vogel

Springer Fachmedien München GmbH Aschauer Straße 30, 81549 Munich, Germany Phone: +49 89 203043-0, Fax: +49 89 203043-2398

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E-mail: vertriebsservice@springer.com

Circulation monitoring:



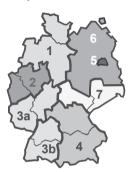
Circulation analysis*:	Average number of copies per issue in one year (July 1st 2015–June 30th 2016)		
Print run:	13,609		
Actual distributed circulation (ADC):	13,400	therefrom abroad: 2	21
Sold copies:	12,797	therefrom abroad:	19
Subscription copies:	12,765	therefrom member copies: 11,27	70
Sale by retail:	-		
Other sales:	32		
Complimentary copies:	603		_
Reminder, archive and records copies:	209		_

Geographical circulation analysis:

Actual distributed circulation (ADC):	100.0	13,400
Foreign Countries	0.2	21
Inland	99.8	13,379
Economic area	Quote of actual distril %	outed circulatior copies

^{*} without circulation increase for Baden-Württemberg effective from July 2016

Distribution by Nielsen areas:



Nielsen- area	Subscription copies July-issue 2016 1)
1	2,764
2	3,203
3 a	1,891
3 b	1,352
4	2,184
5	397
6	837
7	739
Gesamt	13,367

Reader Structure Analysis:

You reach 13,3671) subscribers and an average of 2.5 readers per issue²⁾.

I read all 12 issues	95 %
I decide and consult	95 %
I open all/almost all pages of the issue	74 %

The professional magazine Fahrschule is read extensively and on a regular basis – the page traffic score is 92 % ²⁾.

Industries/economic sectors/business types2):

Recipients groups	Quote of	ADC
According to economic sector classific of the Federal Statistical Office	ation in%	Projection (approx
Driving schools	94	12,580
 Owners of driving schools 	83	11,110
 Employed driving instructors 	9	1,200
- Driving schools of railways, postal service	ces, 2	270
fire departments, German armed forces	and police	
Providing of other services, insurance industry	1	130
Business, employers' and professional organisations	1	130
Professional organisations (ministries, district offices, association for	1 technical inspection	130 on)
Other	2	270
No information	1	130
Rounding difference		(
ibuted circulation in Germany (ADC):	100.0	13,379
	According to economic sector classifice of the Federal Statistical Office Driving schools Owners of driving schools Employed driving instructors Driving schools of railways, postal service fire departments, German armed forces Providing of other services, insurance industry Business, employers' and professional organisations Professional organisations (ministries, district offices, association for the No information Rounding difference	According to economic sector classification in% of the Federal Statistical Office Driving schools 94 - Owners of driving schools 83 - Employed driving instructors 9 - Driving schools of railways, postal services, 2 fire departments, German armed forces and police Providing of other services, 1 insurance industry Business, employers' and 1 professional organisations Professional organisations 1 (ministries, district offices, association for technical inspectic Other 2 No information 1 Rounding difference

	TOPICS	FAIRS
ISSUE 1 DA: 02.12.16 PM: 14.12.16 PD: 05.01.17	Motorcycle training: New models, innovative technology, more safety	
ISSUE 2 DA: 03.01.17 PM: 16.01.17 PD: 02.02.17	Refueling in driving schools: Fuel cards, apps etc.	IMOT, Munich, 17.0219.02.17
ISSUE 3 DA: 01.02.17 PM: 13.02.17 PD: 02.03.17	Motorcycle accessories: The latest trends	
ISSUE 4 DA: 08.03.17 PM: 20.03.17 PD: 06.04.17	Handicap training	
ISSUE 5 DA: 31.03.17 PM: 13.04.17 PD: 04.05.17	Trends around cargo securing	
ISSUE 6 DA: 02.05.17 PM: 12.05.17 PD: 01.06.17	Conditions and services of car manufacturers	
ISSUE 7 DA: 06.06.17 PM: 19.06.17	Healthy and productive in driving instructors' everyday life	

	TORIOG	FAIDO
	TOPICS	FAIRS
ISSUE 8 DA: 05.07.17 PM: 17.07.17 PD: 03.08.17	Trailers for class BE training	
ISSUE 9 DA: 08.08.17 PM: 21.08.17 PD: 07.09.17	Driving school room: Furnishing, equipment and design	IAA Cars, Frankfurt, 14.0924.09.17 REHACARE International, Düsseldorf, 04.1007.10.17
ISSUE 10 DA: 05.09.17 PM: 15.09.17 PD: 05.10.17	Driving school conditions for motorcycle manufacturers	Symposium Professional Driver Basic and Further Training Gladbeck, 10.1011.10.17
ISSUE 11 DA: 02.10.17 PM: 13.10.17 PD: 03.11.17	Review REHACARE	
ISSUE 12 DA: 08.11.17 PM: 20.11.17 PD: 07.12.17	Review Symposium Professi- onal Driver Basic and Further Training 2017	

This overview of planned topics for 2017 is intended to facilitate your advanced planning. The editor reserves the right to make changes.

ISSUE 1/18 DA: 01.12.17 PM: 13.12.17 PD: 04.01.18

PD: 06.07.17

Formats

Main magazine

Type area (width x height)

Trim size (width x height)



Title Display

210 x 134 mm*



1/1 Page 175 x 236 mm 210 x 279 mm*



1/2 Page upright 85 x 236 mm 101 x 279 mm*



1/2 Page horizontal 175 x 117 mm 210 x 137 mm*



1/3 Page upright 55 x 236 mm 71 x 279 mm*



1/3 Page horizontal 175 x 76 mm 210 x 91 mm*



Main magazine Type area (width x height) Trim size (width x height)



1/4 Page bloc 85 x 117 mm



1/4 Page upright 40 x 236 mm 56 x 279 mm*



1/4 Page horizontal 175 x 56 mm 210 x 71 mm*



1/8 Page bloc 85 x 56 mm



1/8 Page upright 40 x 117 mm



1/8 Page horizontal 175 x 31 mm

^{* + 3} mm bleed on all outer edges

Circulation in annual average:



Print run: Actual distributed circulation: 13,609 copies 13.400 copies

Magazine size:

210 mm width x 279 mm height Type area: 175 mm width x 236 mm height Columns 4: Column width 40 mm

Columns 3:

Column width 55 mm

Printing and binding procedures, artwork:

Offset print, saddle stitching, 175 line screen. Artwork to be delivered in digital form. When delivering digital artwork, please note the information on our data ticket you can find at www.mediacentrum.de. The creation of artwork will be invoiced.

Ad types and rates:

Format	4-colors, in €
Title Display (no discounts available)	9,375.00
2./3./4. Cover Page	8,035.00
1/1 Page	6,865.00
1/2 Page	3,715.00
1/3 Page	2,605.00
1/4 Page	2,095.00
1/8 Page	1,210.00

Preferential placements:

Fixed positions 750.00

Classified adverts:

Agency price:	each mm (1-column, 43 mm wide, b/w)	€ 5.24
Agency price:	each mm (1-column, 43 mm wide, colored)	€ 7.18
Direct price:	each mm (1-column, 43 mm wide, b/w)	€ 4.45
Direct price:	each mm (1-column, 43 mm wide, colored)	€ 6.10
Situations wanted:	each mm (1-column, 43 mm wide)	€ 2.20
Box number fee:		€ 13.00

Discounts:

For insertions within one insertion year (begins with the publication of the first advert)

By number	er of ads	Mengensta	affel
3 times	3%	3 pages	5%
6 times	5%	6 pages	10%
9 times	10%	9 pages	15%
12 times	15%	12 pages	20%

All surcharges do qualify for discounts. For title displays no discounts available.

Payment terms:

direct debit 3% prompt payment discount within 10 days 2% prompt payment discount within 30 days from date of invoice net

VAT no. DE 152942001

Bank accounts:

HypoVereinsbank, Munich, Germany IBAN: DE02 7002 0270 1830 2092 00,

BIC: HYVEDEMMXXX

General conditions:

Please note the General Terms and Conditions you can find at vhv.mediacentrum.de.

Loose-leaf Insert



Characteristics:

- Number of inserts available on request
- Inserts possible at press run of 5,000 copies
- Adverts of a third party not allowed

Format:

■ Max. 203 mm width x 275 mm height

Price: (no discounts available)

- Up to 25 g total weight per thou. €295.00
- Up to 50 g total weight per thou. €470.00
- Per further 5 g total weight per thou. €35.00

Inbound Insert



Characteristics:

- Solidly bound to the magazine
- Placed prominently in the middle of the magazine
- You have the option of inserting an existing flyer/prospect

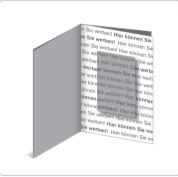
Format:

- Please supply the inbound insert in the untrimmed format of 217 mm width x 287 mm height (folded).
- 2-page inbound inserts to be delivered with a flap of 110 mm width
- Bleed: on all outer edges 4 mm, gutter 0 mm

Price: (no discounts available)

- 2 pages: € 4,830.00
- 4 pages: € 9,660.00
- 6 pages: € 14,490.00

Adhesive Adverts



We offer many more types of special ad forms - we'll be pleased to advise you!

On request: As an additional service, printing of loose-leaf and inbound inserts possible.

Characteristics:

- Advertising product glued to the advert
- Readers can directly try out your product
- Optimally catches readers' attention

Format:

 Only in combination with 1/1 page advert, 4c

Price: (no discounts available)

- Booklets/postcards per thou. €98.00
- Other prospects/samples on request

Technical Specifications Magazine

Delivery address for loose-leaf and inbound inserts:

Loose-leaf und inbound inserts must be delivered 10 working days before publication date at the latest.

L.N. Schaffrath DruckMedien GmbH & Co.KG Marktweg 42-50 47608 Geldern, Germany

Delivery note: "Object name issue no. "
Furthermore, the delivery note should contain the name of the client and the delivery quantity. Further information regarding the delivery you will find in the confirmation of order.

Please send in advance 10 samples to the advertising sales department.

Please note that special formats/types of fold etc. require manual inserting - always coordinate your insert format with us in advance.

Data creating:

- Please send printable PDF files only (preferably PDF X3) in the size of the ad.
- Please add 3 mm at the edges in bleed advertisements.
- All elements, which should be visible, must have a minimum distance of 3 mm to the bleed.
- Ensure that all figures and colors are separated into its CMYK components.
- Pictures should have a resolution of 300 dpi.
- Color application should not exceed 300 percent.
- Print profile ISOcoated v2 300
- A double-page should be one pdf file.
- It is recommended to create double-page spreads without doubling the gutter.

Data transfer:

- Use Winzip (.ZIP) to reduce the file size.
- Your Zip file should be named after the respective journal, followed by issue and customer.
- (journal_issue_customer_motive.zip).

Support on:

- Creating PDF X3
- Distiller job options
- · Pitstop settings etc.

are available via e-mail: anzeigen@le-tex.de

Connections:

FTP: on request

E-mail: anzeigen@le-tex.de

Contact Prepress:

le-tex publishing services Advertisement team

Weißenfelser Straße 84 04229 Leipzig, Germany

Phone: +49 341/355 356-145

You can find the downloadable data ticket at vhv.mediacentrum.de.



MEDIA KIT 2017

Online ad types and prices www.fahrschule-online.de

Standard ad forms:

Visits: 21,806 (July 2016)
Page Impressions: 40,281 (July 2016)











Medium Rectangle Video Medium Rectangle

Size: 300 x 250 px CPM*: €75.00

Expandable Medium Rectangle small

Size: 300 x 250 px and 630 x 250 px CPM*: €100.00

Expandable Medium
Rectangle large
Size: 300 x 250 px and

630 x 350 px CPM*: €125.00

Half Page

Size: 300 x 600 px CPM*: €150.00

Expandable Half Page

Size: 300 x 600 px and 630 x 600 px

Price: on request

Skyscraper

Size: 120 x 600 px or 160 x 600 px

CPM*: €75.00

Superbanner

Size: 728 x 90 px CPM*: €75.00

Wallpaper

Size: Superbanner and Skyscraper

CPM*: €150.00

Newsletter:

Every week, "Fahrschule" informs the decision makers and executives in an up-to-date and informative online newsletter.

Newsletter subscribers: 2,997 (July 2016)





Size: 300 x 250 px Fixed price: €249.00

Cross/Full-Size Banner **Text Display Large** 650 x 150 px Size: Fixed price: €249.00

FAHRSCHULE #

Werben Sie hier!

Contractorises places, 2014. Annual market facilities, Salance

Stronger Commencements and Road

· fabrousehiles duch Ashimus

Between he Transplanne · Buchten Their radiotes Con Th

Example:



Many more online ad types possible we'll be pleased to advise you!

FAHRSCHULE News App:

Position your company, your products and services with an advertorial on our **FAHRSCHULE News App** (for iPhone, iPad, Android).

Ad type	Specification	Price in €
Slider	Advertorial is the 2 nd slider spot Duration one week Link to your website/conversion in-app possible	1,245.00
Article	Advertorial article moves through the news stream Link zu your website/conversion in-app possible	249.00

Accesses: 27,908 page impressions (iPhone, iPad, Android)

(12/2016, own data collection)

Many more online ad types possible – we'll be pleased to advise you!







Technical specifications: Standard ad forms

- File formats: gif, jpg, html, Tag-Code (redirect)
 For expandable banner and layers gif/jpg files aren't possible.
- File size: up to 80 KB.
- Sound: generally permitted, provided that following conditions are fulfilled: as default, the sound of advertising media must be in OFF position. it can only be user-activated (e. g. by pushing a "Sound on" button or a distinctive symbol like a loudspeaker). The user must always have the possibility to deactivate or to pause the sound. The volume of the advertising media must be set to an appropriate level.
- Target-URL/Clickcommand
- File delivery: minimum 5 working days before the beginning of the campaign.

Technical specifications: Newsletter

Cross/Full-Size Banner, Medium Rectangle

- File formats: static or animated gif/jpg files
- In Outlook 2007, animated gif files will no longer be shown in animated form.
 Therefore deposit all compelling contents within the first frame.
- File size: up to 30 KB
- Target-URL/Clickcommand
- File delivery: 2 working days before publication

Text Display Large

- File formats: static gif/jpg files
- File size: up to 10 KB
- Logo/Image: 130 x 80 px
 Text: max. 700 characters, including all space characters and paragraphs
- Text display size: 650 x 150 px
- Target-URL/Clickcommand
- File delivery: 2 working days before publication

Technical specifications: News App

Article image:

- 4:3 format (min. 640 x 480 px / max. 1280 x 960 px)
- the image will be played in the 2nd slider spot or in the article (depending on the booking)
- in the detailed view the image is placed above the article
- a caption can be added to the image
- after the caption, the copyright will be added as follows: ©Foto: XYZ

Text:

- Headline optimally, no more than 54 characters (if the headline is longer, it will be cut off in the overview)
- Teaser text no limitation
- Text no limitation

Optional:

External URL that will open in the app can be added

Payment terms:

direct debit 3% prompt payment discount within 10 days 2% prompt payment discount within 30 days from date of invoice net

...= -= .---

VAT no. DE 152942001

Bank accounts:

HypoVereinsbank, Munich, Germany IBAN: DE02 7002 0270 1830 2092 00,

BIC: HYVEDEMMXXX

General conditions:

Please note the General Terms and Conditions you can find at vhv.mediacentrum.de.

We'll be pleased to advise you!



Tatjana Fried Account Managerin

tatjana.fried@springernature.com Telefon +49 89 203043-2116 Fax +49 89 203043-2398



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