

PRESS RELEASE PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA Countries

17/10/2017

| | September | | | | | January - September | | | | |
|------------------------------------|---------------------|-------------|----------------|----------------|--------------|---------------------|-------------|------------------|------------------|--------------|
| | %Share ¹ | | Units | Units | %Change | %Share ¹ | | Units | Units | %Change |
| | '17 | '16 | '17 | '16 | 17/16 | '17 | '16 | '17 | '16 | 17/16 |
| VW Group | 23.2 | 23.0 | 340,866 | 344,715 | -1.1 | 23.6 | 24.0 | 2,841,161 | 2,781,071 | +2.2 |
| VOLKSWAGEN | 10.7 | 10.9 | 157,468 | 162,748 | -3.2 | 10.8 | 11.3 | 1,301,999 | 1,315,599 | -1.0 |
| AUDI | 5.4 | 5.5 | 78,903 | 82,024 | -3.8 | 5.3 | 5.5 | 638,942 | 639,011 | -0.01 |
| SKODA | 4.5 | 4.2 | 65,348 | 63,066 | +3.6 | 4.5 | 4.4 | 536,532 | 504,999 | +6.2 |
| SEAT | 2.2 | 2.0 | 32,559 | 29,541 | +10.2 | 2.5 | 2.3 | 302,750 | 263,798 | +14.8 |
| PORSCHE | 0.4 | 0.5 | 6,140 | 6,788 | -9.5 | 0.5 | 0.5 | 57,035 | 54,151 | +5.3 |
| OTHERS ² | 0.0 | 0.0 | 448 | 548 | -18.2 | 0.0 | 0.0 | 3,903 | 3,513 | +11.1 |
| PSA Group³ | 15.0 | 8.6 | 219,361 | 128,962 | +70.1 | 11.0 | 9.9 | 1,322,291 | 1,145,011 | +15.5 |
| OPEL/VAUXHALL | 6.3 | 0.0 | 92,448 | | | 1.2 | 0.0 | 146,764 | | |
| PEUGEOT | 5.2 | 5.2 | 76,610 | 77,470 | -1.1 | 5.8 | 5.7 | 695,626 | 666,077 | +4.4 |
| CITROEN | 3.1 | 3.0 | 45,620 | 44,999 | +1.4 | 3.7 | 3.7 | 444,141 | 425,044 | +4.5 |
| DS | 0.3 | 0.4 | 4,683 | 6,493 | -27.9 | 0.3 | 0.5 | 35,760 | 53,890 | -33.6 |
| RENAULT Group | 9.0 | 8.8 | 131,828 | 131,273 | +0.4 | 10.1 | 9.8 | 1,219,485 | 1,142,664 | +6.7 |
| RENAULT | 6.5 | 6.5 | 95,774 | 97,121 | -1.4 | 7.1 | 7.0 | 859,017 | 816,814 | +5.2 |
| DACIA | 2.4 | 2.3 | 35,648 | 33,824 | +5.4 | 3.0 | 2.8 | 356,697 | 322,937 | +10.5 |
| LADA | 0.0 | 0.0 | 406 | 328 | +23.8 | 0.0 | 0.0 | 3,771 | 2,913 | +29.5 |
| FCA Group | 6.1 | 6.1 | 90,038 | 90,931 | -1.0 | 6.9 | 6.6 | 831,250 | 768,242 | +8.2 |
| FIAT | 4.5 | 4.5 | 65,822 | 67,199 | -2.0 | 5.2 | 5.0 | 629,392 | 580,997 | +8.3 |
| JEEP | 0.7 | 0.7 | 10,792 | 10,419 | +3.6 | 0.7 | 0.7 | 78,917 | 80,300 | -1.7 |
| ALFA ROMEO | 0.5 | 0.5 | 8,064 | 6,958 | +15.9 | 0.5 | 0.4 | 65,962 | 48,497 | +36.0 |
| LANCIA/CHRYSLER | 0.3 | 0.4 | 4,661 | 5,397 | -13.6 | 0.4 | 0.5 | 49,226 | 52,790 | -6.8 |
| OTHERS ⁴ | 0.0 | 0.1 | 699 | 958 | -27.0 | 0.1 | 0.0 | 7,753 | 5,658 | +37.0 |
| FORD | 6.4 | 7.2 | 93,288 | 107,230 | -13.0 | 6.7 | 7.0 | 802,106 | 806,832 | -0.6 |
| BMW Group | 7.6 | 7.6 | 111,729 | 114,133 | -2.1 | 6.6 | 6.7 | 788,237 | 778,885 | +1.2 |
| BMW | 5.9 | 5.9 | 86,766 | 87,746 | -1.1 | 5.2 | 5.3 | 627,875 | 619,756 | +1.3 |
| MINI | 1.7 | 1.8 | 24,963 | 26,387 | -5.4 | 1.3 | 1.4 | 160,362 | 159,129 | +0.8 |
| DAIMLER | 6.8 | 6.8 | 100,021 | 101,252 | -1.2 | 6.3 | 6.2 | 762,507 | 715,400 | +6.6 |
| MERCEDES | 6.2 | 6.1 | 91,470 | 91,567 | -0.1 | 5.7 | 5.5 | 688,611 | 636,169 | +8.2 |
| SMART | 0.6 | 0.6 | 8,551 | 9,685 | -11.7 | 0.6 | 0.7 | 73,896 | 79,231 | -6.7 |
| GM³ | 0.0 | 6.9 | 78 | 103,038 | -99.9 | 5.0 | 6.7 | 600,201 | 777,004 | -22.8 |
| TOYOTA Group | 4.7 | 4.5 | 68,876 | 67,587 | +1.9 | 4.7 | 4.3 | 562,654 | 497,117 | +13.2 |
| TOYOTA | 4.3 | 4.1 | 63,024 | 61,506 | +2.5 | 4.4 | 4.0 | 528,194 | 462,511 | +14.2 |
| LEXUS | 0.4 | 0.4 | 5,852 | 6,081 | -3.8 | 0.3 | 0.3 | 34,460 | 34,606 | -0.4 |
| NISSAN | 4.4 | 4.1 | 64,102 | 62,027 | +3.3 | 3.8 | 3.7 | 452,011 | 428,731 | +5.4 |
| HYUNDAI | 3.6 | 3.4 | 52,518 | 51,425 | +2.1 | 3.3 | 3.3 | 397,907 | 386,358 | +3.0 |
| KIA | 3.2 | 3.0 | 47,561 | 44,657 | +6.5 | 3.0 | 2.9 | 364,924 | 337,595 | +8.1 |
| VOLVO CAR CORP. | 1.9 | 1.8 | 27,386 | 27,474 | -0.3 | 1.9 | 1.8 | 224,396 | 210,137 | +6.8 |
| SUZUKI | 1.7 | 1.4 | 25,221 | 21,237 | +18.8 | 1.6 | 1.3 | 188,927 | 155,003 | +21.9 |
| MAZDA | 1.8 | 1.8 | 25,710 | 27,418 | -6.2 | 1.5 | 1.6 | 181,207 | 188,683 | -4.0 |
| JAGUAR LAND ROVER Group | 1.9 | 1.9 | 27,663 | 28,557 | -3.1 | 1.4 | 1.5 | 174,008 | 171,547 | +1.4 |
| LAND ROVER | 1.3 | 1.3 | 19,302 | 18,713 | +3.1 | 1.0 | 1.0 | 118,876 | 120,534 | -1.4 |
| JAGUAR | 0.6 | 0.7 | 8,361 | 9,844 | -15.1 | 0.5 | 0.4 | 55,132 | 51,013 | +8.1 |
| HONDA | 1.1 | 1.3 | 16,517 | 19,934 | -17.1 | 0.9 | 1.1 | 110,920 | 127,719 | -13.2 |
| MITSUBISHI | 0.7 | 0.7 | 9,858 | 10,472 | -5.9 | 0.7 | 0.8 | 89,548 | 89,944 | -0.4 |
| OTHERS JAPANESE⁵ | 0.3 | 0.3 | 3,707 | 3,992 | -7.1 | 0.2 | 0.3 | 27,487 | 29,766 | -7.7 |

SOURCE: ACEA MEMBERS

¹ ACEA estimation based on total by market

² Includes Bentley, Lamborghini and Bugatti

³ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁴ Includes Dodge and Maserati

⁵ Includes Subaru and Daihatsu